Data is Your Organization’s Most Powerful Asset

The rise of ecosystems means integration complexity in healthcare is set to explode. Accommodating a growing number of regulations, including HIPAA, Meaningful Use, and Final Omnibus Rule through the ability to seamlessly and securely exchange PHI and PII across enterprise boundaries, systems, and a variety of applications is critical and will require dynamic integration. And with data poised to become your most powerful asset, any inability to facilitate seamless end-to-end interactions across multi-enterprise, multi-application, and multi-cloud digital ecosystems will put a bottleneck on growth.

Legacy integration tools, while familiar, often lead to complex data infrastructure with unreliable interactions. Custom and disparate technologies are difficult to govern and maintain. Decentralized visibility impacts SLAs, while slow onboarding cycles for trading partners and applications – measured in weeks or months – push out the time to value. Further, with integration expertise in high demand, nearly one third of organizations lack the critical integration skillset needed to connect, integrate, and manage ecosystem connections.

Cleo Integration Cloud is designed to guide your digital transformation, so you can meet the ecosystem integration challenge head-on.

Digitally remastering your healthcare information systems means taking an outside-in view of your ecosystem and consolidating existing solutions onto a single integration platform – achieving the business flexibility you need to meet any partner and customer data requirement.

With Cleo, you can connect, integrate, and analyze end-to-end business flows across your ecosystem of patients, providers, labs, and payers.

Such enhanced digital integration agility across your internal and external healthcare applications enables your business to create and deliver ever-increasing value through your entire interconnected ecosystem.

Healthcare Integration Challenge, by the Numbers

- 95% of businesses are impacted by poor ecosystem integration capabilities
- 57% of healthcare enterprises lose up to half a million dollars annually due to poor integration
- 35% of companies operating in the healthcare industry are adversely impacted by a lack of integration skills compounded by application diversity
- 92% plan to modernize their integration and IT infrastructure in the next year

Report: 2019 State of Ecosystem and Application Integration
Excel in the Digitally Transformed World

Support frictionless, end-to-end HIE interactions across on-premise systems and cloud applications.

Connect

Rapidly onboard any trading partner, cloud, application, or data source in hours, not weeks, and realize value faster.

Integrate

Any-to-any integration that enables every business process, file, document, transaction, data type, and API to flow seamlessly.

Analyze

Real-time, end-to-end visibility that powers intelligent insight into your most important performance indicator – revenue-driving business processes.

Cleo Integration Cloud Empowers Your Users and Stakeholders

Integration/IT

Stay on top of all critical ecosystem interactions, optimize issue resolution, and improve RHIO insight.

- Monitor all healthcare information exchanges
- Handle critical escalations
- Proactively improve integration value to the organization

Business

Gain visibility into your ecosystem across the full digital supply chain and easily zero in on key trends for maximized business impact.

- Securely share patient data
- Continuously optimize costs
- Ensure business growth

C-Level

Ensure your integration choice helps you deliver the best possible patient care and experience, and powers innovative digital strategies.

- Reconfigure the digital value chain
- Exceed performance-based metrics
- Optimize operational efficiencies
Digital Transformation Begins at the Integration Layer

Cleo Integration Cloud provides integration capabilities that enable you to rapidly adapt to any modern digital requirement.

CONNECT & INTEGRATE

Connect and integrate your ecosystem of trading partners, applications, and data.
Enable frictionless integration and fluid data processes that define digital value.

- Robust data movement via the industry’s deepest protocol set
- Comprehensive ecosystem availability with extensive preconfigured access to the largest payer and provider networks
- File-based integration with healthcare applications such as EMR through connectors and rich APIs
- Dynamic business process orchestration

ANALYZE

Unlock powerful business performance with real-time insight into your data.
Don’t let complex integrations obscure important business context.

- Tap into operational health of your business and keep teams, partners, and business stakeholders informed
- Centralize insight across your business ecosystem
- Consolidate exception management to optimize issue resolution
- Improve operational efficiency
- Deliver greater informational value to customers and partners

Ensure the Success of Your Digital Transformation

Extend your integration capabilities with Cleo Integration Cloud to support your diverse ecosystem.

ONBOARD

Support agile ecosystem adaptability.
Onboard and orchestrate to automate critical business processes.

- Enable collaborative and interactive onboarding processes
- Realize faster time to revenue
- Automate re-use of process patterns
- Rapidly provision new connections
- Meet new trading partner requirements
- Configure application connectors in less than 2 hours
- Add new trading partner connections in minutes with preconfigured network integrations and templates
MODERNIZE
Get IT modernization initiatives right.
Consolidate and streamline ecosystem integration capabilities.

- Connect the way your business and your partners require
- Support digitization efforts
- Breathe new life into enterprise applications and IT systems
- Power your HIE and protect PHI/PII
- Eliminate data silos and inefficient integration methods
- Propel digital ecosystem business models, connecting service providers, patients, and more

Secure Information Flows Define Your Ecosystem
Benefit from unparalleled visibility to enable insight across all your key integration processes.

COLLABORATE ACROSS YOUR ECOSYSTEM
Powerful self-service portal.
Securely share data with stakeholders, when and how you need.

- Enable people to system data flows
- Provide secure web-based file sharing
- Protect sensitive files and proprietary information

LEVERAGE TECHNICAL DEPTH
Optimize system performance.
Keep your information system secure, reliable, and scalable.

- Automate certificate management
- Optimize your information exchange reliability
- Secure sensitive patient and financial data

ANYWHERE, ANYTIME ACCESS
Real-time alert notifications on any device and at the tip of your fingers.
At your workstation, in the boardroom, or at the airport, gain insight into operation performance when and where you need it.

- Stay tuned into business processes and activities
- Make data-enriched business decisions
- Get automated text and email alerts

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Unlock the Full Potential of Your Ecosystem

Cleo Integration Cloud delivers deeper integration value for fully-optimized business outcomes.

Deployment flexibility
- Behind your firewall
- In your private cloud
- Fully-managed solution

Ease of use
- Self-service onboarding
- Customizable reporting
- Web-based portal

Think beyond traditional file transfer
Complete, flexible, and dynamic integrations to connect every ecosystem trading partner and application.

Robust data movement
- AS2, SFTP, HTTPs, and more
- SOAP- and REST-enabled

IT systems consolidation
- Eliminate custom coding
- Unify data silos
- Optimize TCO via a centralized cloud platform

The Cleo Difference, by the Numbers

Transfer 3 TBs/Hour
No-limits data movement and integration

Faster Issue Resolution
Eliminate costly SLA violations

2 Times Faster Time to Value
Cut onboarding time in half

100+ CONNECTORS
Adapt to meet any integration requirement
Cleo Integration Cloud: Driving Success in Healthcare

About Cleo Integration Cloud

Cleo Integration Cloud is a single, hybrid ecosystem integration platform available as a service in cloud and on-premise deployments. Its flexible architecture lets you choose between self-service or managed service models, enabling you to connect, transform, integrate, orchestrate, and analyze end-to-end application, B2B, and data integrations for improved visibility across your business ecosystems. Cleo Integration Cloud empowers technical and business personas to make better decisions, create stronger relationships with your trading partners, drive business continuity and accelerate growth as integration requirements change.

No matter the integration, Cleo’s got you covered.

Life Sciences and Pharmaceutical
- Master your supply chain
- Shorten time to submission
- Get new medications approved faster

Healthcare Payers and Providers
- Fully enable data-agnostic HIE
- Streamline document workflows
- Connect and integrate your EMR

HANDLE THE DISTRIBUTION LIFECYCLE

“We sell our products through GPOs (group purchasing organizations), and we sell through distributors, who sell to doctor’s offices and private practices. There are lots of hands to deal with, and we realized we couldn’t track it effectively, which is a problem when much of your business requires meeting compliance regulations.”

– Michael Donham, Octapharma, Director of IT

CREATE FRICTIONLESS DATAFLOWS

“The secure integration capabilities, the HIPAA compliance enablement, and a quick ROI made the Cleo Integration Cloud™ an easy decision for Dental Associates. Cleo’s solutions are founded upon agility, ease-of-use, and innovation, and getting it all on a single platform made a world of difference. Our rapidly expanding dental practice can depend on Cleo technology for years to come.”

– Josh Moore, Infrastructure Manager, Dental Associates

Want proof?

See Cleo Integration Cloud in action.

Schedule your live, interactive demo to learn how you can enable fluid multi-enterprise, multi-cloud, and multi-application hybrid integration flows across your ecosystem of customers, partners, and suppliers.

Recognized “Leader” in iPaaS and EDI categories on G2 Crowd

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