

Cleo Communications and Inteltek Technologies

Meeting the needs for Secure Communications in the Transportation, Logistics, and Trucking Industries

Partner Spotlight

Inteltek Technologies is an authorized Cleo reseller. For more than 5 years, Cleo and Inteltek Technologies have worked together to provide leading edge, secure communications solutions for customers in the transportation, logistics, and trucking industries.

Cleo's LexiCom and VersaLex (VLTrader) software provide certified, interoperable secure communications. The products integrate with Inteltek's DiamondMine EDI Software to create a streamlined solution. DiamondMine EDI is a complete iSeries 400 (IBM AS400) Host-Based EDI application, specifically designed for the transportation industry. The DiamondMine EDI solution supports all standard and many non-standard transactions, while allowing IT Professionals to choose the best EDI communication connection for each unique shipping partner. DiamondMine EDI's unique modular interface, flexible communication tools, and universal docking protocols provides the customer with greater flexibility, choice and cost savings. DiamondMine EDI Users are rewarded with increased profitability and control over business processes.

LexiCom is an easy-to-use, yet powerful client software communications package. LexiCom offers pre-configured connections to many major trading networks. The software is Drummond certified for AS2, AS3, and ebXML Messaging Service (ebMS, HL7, CDC-PHIN, STAR) and also supports FTP, FTP/S, OFTP, SSH FTP, FTP/PGP, MQSeries®, HTTP, and HTTP/S connections. This allows users to meet the requirements of many trading partners in one solution.

VLTrader is a server-level solution that allows companies to implement Internet communications both up and down the supply chain, with a larger network of trading partners. It offers additional features including advanced reporting, integration with back-end databases, and trading partner management tools.

"We are very excited with our partnership with CLEO," explains David McCarty, Marketing Director for Inteltek Technologies. "The CLEO product line greatly enhances the usability of our product for our customers, providing a seamless solution at a great price point."

Brian Hampton, President and CEO of Cleo Communications adds, "Cleo is very pleased with our relationship with Inteltek Technologies. Our LexiCom product provides reliable, secure data transfer that enable users to easily establish and manage communications sessions, and easily integrate these solutions into Inteltek's EDI applications."

About Cleo Communications

Cleo Communications provides integrated, reliable, communication centric e-business products and services for mission critical applications. Cleo products and services derive from a solid foundation in reliable, secure data transfer products that enable users to establish and manage communications sessions automatically, and integrate communications with e-business applications. Over 100,000 installations in manufacturing, retail, healthcare, financial, automotive, and other markets rely on Cleo products. For more information, visit, www.cleo.com

About Inteltek Technologies

Inteltek Technologies is a cutting edge provider of technology solutions, including consulting, on-site installation, configuration, and training. Inteltek has formed strategic business partnerships with many leading and emerging technology companies nationwide, allowing up to the minute business solutions while maintaining the intimate customer relationship that is so coveted by customers today. Inteltek's knowledgeable professionals will assist with all points in the EDI process. Not only will they provide the software solution, but they will help to implement, test, and even provide services as an outsourced EDI department. Many customers find that these services are provided at a greatly reduced cost compared with in house employee solutions.

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